

KATE SPADE & COMPANY

E.D.I. Policy

Introduction

KATE SPADE & COMPANY (KS&C) continues to invest in advanced systems and technologies to redefine business processes efficiently and proactively. We are making substantial progress in leveraging this investment. Together with our trading partners, we can realize the tremendous benefits that exist from fully integrating our business environments. KATE SPADE & COMPANY is committed to providing better service to our customers through superior use of today's technologies and the intelligent use of information. We want to continue applying our energies, along with our trading partners, to gain further responsiveness that will have the most positive impact in all of our bottom line results.

E.D.I. provides us with the means to do this integration in a fast, efficient manner. The strategic direction to enable accurate tracking of product from suppliers to consolidators to warehouse destination requires the use of Electronic Commerce technology, with E.D.I. being a major component. KATE SPADE & COMPANY is committed to E.D.I., and considers your participation in this corporate strategy of utmost importance while we jointly develop an electronic partnership for the various transactions currently taking place in our business environment.

Strategy

All vendors must be EDI compliant with KATE SPADE & COMPANY with the 850 (Purchase order) and the 856 (Advanced shipping notice). KATE SPADE & COMPANY commitment to E.D.I. includes strict adherence to standards for electronic interchange for business transactions (E.D.I.), as published by Retail Industry Conventions and Guidelines for E.D.I. from the Voluntary Inter-Industry Commerce Standards (VICS), [Gs1us](#) (formerly UCC). Adherence to these standards and guidelines adds value and improves communication with our trading partners.

We are currently using **TradelinkOne**, www.tradelinkone.com, as our approved EDI software provider for this EDI implementation.

Strategic Direction

Our goal is to integrate E.D.I. technologies into specific business processes and value chains. As we incorporate the external exchange of information with our trading partners and customers via electronic means into our business systems, we consider these applications to be an extension of our key business strategies. Some of the specific goals we are looking to jointly accomplish with our vendors are:

- Factory Direct
- DC bypass
- Inventory Visibility
 - Multi-line source orders
- Host-line
- Increased service levels
- Decreased cycle times
- Effective production planning and execution
- Improved product movement
- Faster problem detection and resolution.

Non-Compliance

If a supplier is unable to comply with our EDI requirements, these are the ramifications:

- The inability to scan/pack
- No Inventory visibility
- Unable to participate in Direct Ship process.
- KS&C will be unable to scan/receive.
- There will be chargeback ramifications.

Contacts

Approved KS&C E.D.I. Software Provider

Company Name/Location Contact	Enhanced EDI Capability	Predicted Business
TRADELINKONE Suite 1607-09, 16 th Floor World Commerce Centre Harbour City, Kowloon, Hong Kong www.tradelinkone.com	Factory Direct DC Bypass Inventory Visibility (multi-line source orders)	Recommendation based on volume Under 100K: ○ Elink (labeling service) Over 100K ○ Packone (scan/pack) Multiple payment options are available. Contact Tradelinkone for details.
NON-COMPLIANCE EDI AND OTHER EDI SOFTWARE PROVIDERS	Contact your Brand representative and/or Brand production area. Approval will be necessary.	
EDI SPECIFIC QUESTIONS	EC_Services@katespade.com	